

6/17/2021

Kinematics Manufacturing designs, manufactures, and sells a line of specialty gear boxes and is developing new products for our market segment. We have operations in China, Mexico, and the US. We are the leading slew drive manufacturer in the world and are actively pursuing product and operational expansion with our current (and planned) revenue growth. Our products are used to power utility-grade solar trackers and other industrial equipment. Our worldwide headquarters is in Phoenix, AZ.

The position is to be based out of Kinematics Manufacturing's Phoenix headquarters.

Job Information: Strategic Sourcing Manager

The position reports to the VP of Operations and works closely with the rest of the Procurement organization (Mexico and China), Operations, Product Management, Engineering, Sales and Business Development leaders to support and sustain a profitable product portfolio that provides the company with competitive advantage in terms of cost, quality, and performance. The initial focus of the position will be to lead the localization activities of products manufactured in North America while working with our team in Asia to understand our current constraints & opportunities.

The position is responsible for developing and driving the purchasing strategy and takes full responsibility for the supply base within the North America, ensuring that the right suppliers are used throughout Kinematics. This requires a balanced focus on flawless execution of the commodity strategy, systematic continuous improvement of existing business and aggressive development of the capabilities necessary for future supply base solutions aligned with disruptive and emerging technologies in the marketplace.

Overall commercial responsibility of the material spends, and relevant Key Performance Indicators connected to supplier performance. Commodities will include partially finished components (from steel / castings) or finished components (such as bearings, seals, or electronics).

Role & Responsibility

Cost, Quality & Delivery Improvement

- Project Lead for North American component localization with core responsibility to reduce total cost of materials (including freight / quality / etc.).
- Must educate themselves with regards to commodities they are responsible for and maintain a good working knowledge of Kinematics products.
- Deep understanding of the material / commodity prices that encompass our products and anticipate the "future" costs of materials.
- Works with all the facets of the organization to achieve various metrics.
- Must support the supply chain to ensure adequate flow of materials to the operations at the right time and in the right amount.
- Alignment of strategic goals with the organization's goals.
- Achieve annual productivity goals

Supplier Management

- This individual will be responsible for strategic development of the supply chain.

- Support organization in further development of supplier metrics.
- Extensive travel is involved in the establishment of sound relationships and the verification of supplier capabilities.
- This individual must keep abreast of market conditions and changes within the supplier's organization that may affect our relationship.

New Product Development Support

- Support the organization on all new product development programs and value analysis/value engineering programs.
- Ensure that appropriate product launch plans are in place during the New Product Development phases.

Job Requirement

- Education: Bachelor's Degree in Engineering or Business Administration.
- Must be able to communicate with everyone within an organization from personnel on the shop floor to CEOs of major corporations.
- Experience establishing & implementing commodity sourcing strategies globally with significant experience managing strategic sourcing activities in North America, Asia, India, and Eastern Europe.
- Must practice good judgement which allows the individual to commit to the most appropriate action after considering alternate courses of action.
- Outstanding analytical skills, with strong planning and problem-solving abilities.
- Strategic thinker with a keen sense of the priority setting during tactical execution.
- Ability to work independently under general direction and work with a high degree of professional and ethical standards.
- Excellent verbal and written communication skills and experience working with multiple cultures.
- Experience in Sourcing Management: 5>10 years.
- Travel Required: 25-50%

Others

- Simultaneously support the positive resolution of multiple issues on multiple projects without constant supervision.
- This role will be responsible for a total direct spend with expectations of savings vs. current supply chain in Asia.
- Global Travel may be required to China 1 to 2 times per year.

Applicants should send resumes to szeigler@kinematicsmfg.com